

Common Interview Questions

Sample Behavioral Questions

- Describe a situation where you had to make an unpopular decision.
- How do you normally handle conflict? Give me an example.
- Describe a time when you needed to go above and beyond the call of duty in order to complete a project.
- Share with me an example of a time when you failed.
- Tell me about a specific situation where you had to conform to a policy with which you disagreed.
- Give me an example of a time when you motivated others.
- Give me an example of a situation where you anticipated potential problems and developed preventive measures.
- Tell me about a situation where you used persuasion to convince someone to see things your way.
- Describe a time when you delegated a project effectively.
- Tell me about a time when you took the lead to accomplish a goal or project.

Elon Career Center
Phone: 336-278-6538
Fax: 336-278-6545
www.elon.edu/careers

About Yourself

- Tell me about yourself.
- What are your strengths or weaknesses?
- Describe a recent decision you made.
- What motivates you to put forth your greatest effort?
- How do you determine success?
- How would a person you know describe you?
- Describe your philosophy of life.
- What have you learned from your mistakes?
- What geographical location do you prefer?
- How well do you work under pressure?
- Will you relocate? Travel?
- Give me an example of how you handled ...

About Your Education

- Why did you choose Elon University/your major?
- What do your grades say about you?
- Describe your most rewarding college experience.
- If you could do it all over again, what would you change about your college experience?
- Do you have plans for continued study?
- How has your liberal arts background prepared you for a career?

- What percent of your college expenses did you earn?
- What did you do in your free time?

About Your Work

- Describe your ideal job.
- In what kind of work environment are you most comfortable?
- Tell me about your internship.
- What two or three things are most important to you in your job?
- In what part-time/summer jobs have you been most interested and why?
- Tell me your reasons for leaving past jobs.

About Your Goals

- What do you see yourself doing in five years?
- What do you hope to be earning in five years?
- What goals have you set for the future?
- How do you plan to reach your goals?

Common Interview Questions

About the Organization

- What do you know about our organization?
- Why are you interested in us?
- What qualities would you seek if you were hiring a graduate for this position?
- In what ways do you think you can make a contribution to our organization?
- What criteria are you using to evaluate the organization for which you hope to work?
- What are your salary expectations?
- What interests you about what we do?
- What in your employment history will help you if you are employed with us?
- What is the most important thing our organization can do to help you achieve your objectives?

Questions You May Ask

- What would a normal working day be like?
- Where does this position fit within the organizational structure?
- Where is the person who previously held this position?
- What is the typical career path for a person in this position?
- How is the training program structured?
- What opportunities are available for staff development?
- How is this position evaluated?
- Describe the corporate culture and values.
- What do you like most about working for this organization?
- Other questions related to the position/organization.

