Developing a Search on Lexis/ Martindale-Hubbell

If you need further assistance with developing a search of Martindale-Hubbell on Lexis Nexis, please contact Elon University School of Law’s library and they will be able to assist you further.

MARTINDALE-HUBBELL - A multi-volume directory located within the Lexis Nexis database of private law firms and in-house counsel for corporations that lists lawyers, biographical information, areas of practice, and representative clients. (NALP website)

1. Each document on Lexis is broken down into parts called segments. The segments can vary from database to database.
   a. Use these segments to restrict your search to those specific areas of the document.
   b. For example, if you want a firm in North Carolina as a search term in the segment which identifies the office location. If not restricted, anytime the phrase North Carolina (such as an associate who graduated from UNC etc.) the document would be retrieved.
   c. A full listing of segments and the information contained within is available in the Source Information- File Overview Press the i

2. Consider your criteria carefully to be sure you are not excluding firms which might meet your needs.
   a. If you limit your search to firms over 100, you might miss boutique firms which are smaller but concentrate in a specific practice area.
   b. All segments are not included in each type of document. Firm Size will eliminate all individual records.

3. If your search is specific enough in other areas, consider using general as a search term in the practice segment.
   a. Some firms such as Skadden Arps do not list specific areas of practice, but rather list only general practice in this area.

4. Run cross checks
   a. Change one of your criteria to make sure you are not excluding material which should be included.
   b. Check your results to see if additional terms should be included. For example, I found that some firms do not list Intellectual Property as their practice area, but rather list the three components: patent, trademark and copyright.
Choose the Correct file:

Limit to the state or states where you would like to work.

*Martindale-Hubbell* [marhub;ncdir] substitutes any states 2 letter postal abbreviation for that state’s directory.

**Different Segments are used for Firms and for Individuals**

**FIRM SPECIFIC**

- **Branches** Contains a list of locations where a firm or corporation may have other offices.
- **Business** Same as the PRACTICE segment, but applies to corporations.
- **Clients** Contains a list of clients whom the firm or corporation represents or conducts business.
- **Firm size** What is the size of the firm? Use < > rather than actual numbers.
- **Practice** In what areas of practice is the firm engaged?

**PERSONAL ATTORNEY LISTING**

- **Firm** Segment is contained only in the individual attorney practices profile documents. Use FIRM segment when attempting to retrieve ALL attorneys that are associated with a given firm.
- **Position** Partner, Member, Associate etc.
- **Practice Areas** Like Practice

**Example:**

county(Guilford) and practice(general or intellectual property or corporate or copyright or patent or trademark) and firm-size(<200) and firm-size(>100)

**OTHER HELPFUL SEGMENTS**

- **Country** Geographic restriction where office is located
- **State** Use only if searching the entire Martindale-Hubbell Directory
- **College** From attorney bios - colleges where degrees have been obtained
- **Law-School** Name of law school an attorney attended
- **Name** Name of individual attorney or firm
- **Firm** Use to retrieve all attorneys who work for a particular firm