



**MEMORANDUM**

To: Elon Law Students

From: Andy Haile and Tom Molony

Date: August 2021

Re: Course Selection for Students Interested in Business and Transactional Law

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This guidance on course selection and sequencing may be helpful for students interested in pursuing a career in business and transactional law.

**Essential Courses**

The following courses are **essential** to a business and transactional law practice. Students interested in such a practice should take **all** of them.

- Business Associations (required)
- Commercial Law: Secured Transactions
- Entity Taxation
- Income Taxation (pre-requisite for Entity Taxation)
- Securities Regulation

To provide a solid foundation for other electives (and meet the pre-requisite for Entity Taxation), the other courses listed above should be taken in the following sequence:

<b>Second Year Fall Term</b>	<b>Second Year Spring Term</b>
Business Associations Income Taxation	Securities Regulation
<b>Third Year Fall Term</b>	
Entity Taxation	

Commercial Law: Secured Transactions may be taken during the second or third year.

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### **High Priority Courses**

The following courses are **very important** to a business and transactional law practice. Students interested in such a practice should take **all** of them (to the extent offered and subject to enrollment limitations).

Accounting for Lawyers  
Business Drafting  
Negotiations

### **Priority Courses**

The following courses are **important** to a business and transactional law practice. Students interested in such a practice should take as many of them as possible (to the extent offered and subject to enrollment limitations).

Bankruptcy  
Commercial Law: Sales  
Intellectual Property  
Mergers and Acquisitions

### **Beneficial**

The following courses may be useful to a business and transactional practice.

Closely-Held Business Enterprises  
Commercial Law – Secured Transactions  
Employment Law  
Environmental Law  
General Externship  
International Business Law  
Internet Law  
Law Firm Management  
Trade Secret Law

Please contact either of us with any questions about our recommendations.

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